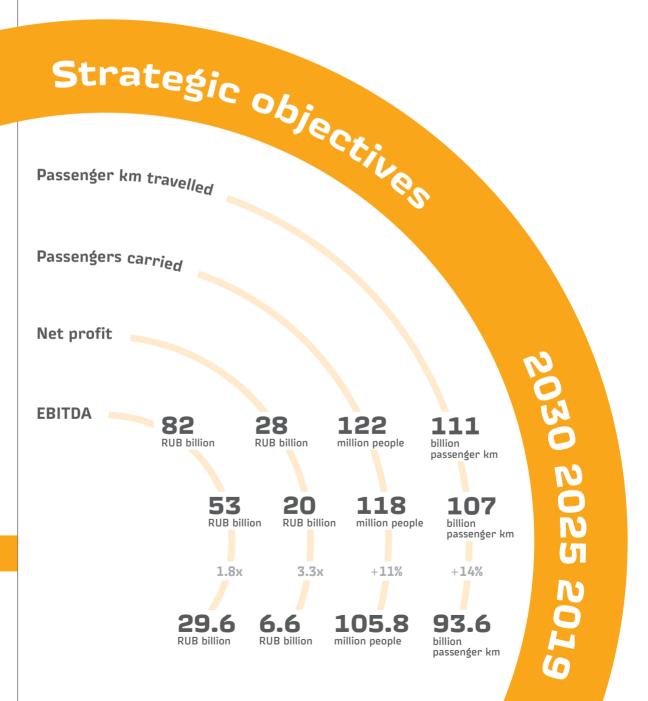
## STRATEGIC GOALS OF THE COMPANY

According to the LDP, the Company's main focus will be on increasing the average train speeds, developing comprehensive combined transport operations (such as multimodal transport services), increasing passenger traffic on the busiest routes in Russia, and improving the competitiveness of our existing services. The Company will also continue to act as a public carrier, which means servicing single or socially significant routes.

The LDP's key targets relevant to FPC address changes in the transport market, the competitive situation, evolving customer requirements, and development trends in the passenger transport regulatory environment. FPC's Strategy assumes the Company retains its current role within the long-term strategic development programme of RZD Holding.



Appendices

Sustainable Development

Company Profile

Development Strategy

Performance Overview

Corporate Governance

## FPC target performance indicators

		2019	2020	2021	2022
INDICATORS	PLAN	ACTUAL			PLAN
Investment volume net of VAT, RUB billion	49.0	43.7	53.6	49.8	42.5
Revenue, RUB billion	235.0	236.9	245.4	255.9	269.8
EBITDA marģin (incl. subsidies), RUB billion	28.1	29.6	31.5	36.8	41.7
Federal subsidies, RUB billion	7.7	7.7	8.6	8.7	8.7
Traffic safety, incidents per million train km	0.0064	0.0018	0.006	0.006	0.0059
Labour productivity growth rate, %	102.5	102.6	105.0	102.1	101.4
Passenger km travelled, billion	93.0	93.6	95.4	98.2	102.3
Net profit, RUB billion	5.1	6.6	4.6	5.6	7.2

Target performance indicators have been set for the Company until 2022¹.



 $<sup>^{</sup>f 1}$  In accordance with the Company's budget.